

Student employee (m/f/d)

Are you ready to develop sales with us?

We are a constantly growing start-up developing high-tech detectors for research with synchrotron radiation. With our innovative technologies we support scientists in their research projects – be it finding the cause of voltage loss in batteries or determining processes at the core of the Earth. In our modern offices, the newly opened Start-Up Labs in Hamburg-Bahrenfeld, we cooperate with institutes and laboratories from all over the world.

In order to meet the demand from our steadily growing customer base, we are looking for a tech-savvy student employee (m/f/d) to join our team.

Your mission

Your task is to build and maintain customer relationships together with our team. Advance our sales department by conducting and coordinating meetings at decision-making level. Furthermore, you will support us in the following tasks:

- market analysis to identify new sales potential and B2B leads.
- operational support of our sales team to develop new markets
- assessment of identified leads through independent communication
- maintenance of customer contacts in the CRM system

Your profile

You are at an advanced stage of your Bachelor's or Master's program and you enjoy researching new things and finding creative solutions. You are enthusiastic about technology and motivated to face new challenges. Furthermore, we are looking for someone with:

- a communicative personality and a high degree of initiative
- a structured and team-oriented way of working
- fluent German and English skills

Your benefits

good career opportunities | responsible tasks | flexible working hours | modern office | friendly colleagues | subsidy for HVV ticket | home office options | further development | exciting and challenging tasks | a team that is looking forward to you!

Interested?

Please apply via e-mail to jobs@x-spectrum.de.
If you have any questions, please contact Stefanie Jack.

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