

Application Scientist - X-Ray Detectors (m/f/d)

Our high-performance x-ray detectors are making a real difference in the world, solving problems from biological imaging to materials research. Join us and help us to bring the next generation x-ray cameras to market and support our customers in developing novel scientific and technical solutions.

The Company

X-Spectrum is a spin-out of the DESY research institute in Hamburg, Germany. We develop and produce cutting-edge cameras and detector systems for x-ray applications at large-scale scientific research facilities as well as in industry. We collaborate with scientists and industrial customers all around the world. Our offices are in the beautiful new Start-up Labs Bahrenfeld on the Campus of the DESY which fosters close collaboration with the newest scientific developments.

Your tasks

- You are responsible for the complete sales cycle: from first customer contact, in-depth discussions of the customers' technical requirements and our detector technology, offer preparation and closing sales deals as well as after-sales support
- Technical customer support including frequent on-site visits, as well as the preparation and management of measurement campaigns at customer site when required
- Travel to international conferences as well as synchrotron user meetings to advertise our products and forge relationships with potential customers
- You will work closely with our internal departments (Production & Development, and Software Development) to improve our products in line with customer feedback

Your profile

- You have a technical scientific background
- You have good communication and networking skills and feel comfortable to approach new and existing customers
- You are fluent in English
- You enjoy international travel
- Previous experience using synchrotron radiation preferred
- Scientific programming skills are a plus

We offer:

competitive salary | permanent position | working closely with scientific community | home office opportunity | high level of innovation | an enthusiastic, ambitious and friendly team | High-tech startup environment with many inspiring events and room for personal development

Interested?

We look forward to your application at jobs@x-spectrum.de.